

BUYER PROFILE

(Please Provide All Requested Information and Print Clearly)

NAME: _____ PHONE: _____
 ADDRESS: _____ CELL: _____
 CITY: _____ E-MAIL: _____
 STATE: _____ ZIP: _____

BACKGROUND INFORMATION:

1. Are you currently employed? ____ If so, in what industry and what position: _____
2. Please give a brief description of your responsibilities: _____

3. Work Experience: Please list the industries in which you've worked and the positions you've held:

4. Place a check mark beside each business category that interests you:

| | |
|--|---|
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Automotive |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Service | <input type="checkbox"/> Absentee Ownership |
| <input type="checkbox"/> Restaurant/Food Services | <input type="checkbox"/> Turnaround Situations |
| <input type="checkbox"/> Computer/Hi technology/Sciences | <input type="checkbox"/> Any Business that can be relocated |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Home Based Business |
| <input type="checkbox"/> Printing/Publication | <input type="checkbox"/> New or Existing Franchise |
5. What is your current annual income? _____
6. What is your net income requirement for the first year of owning your own business? _____
7. What amount of liquid funds do you have for a down payment and working capital? \$ _____
 What is the source of those funds? _____
 How are you able to verify those funds? _____
8. Select one: my net worth [*all assets minus all debts*] exceeds \$1,000,000 ____ \$2,000,000 ____ \$5,000,000 ____
9. What is your Fico score? _____
10. Have you ever filed bankruptcy? ____ Had a foreclosure? ____ Had a judgment filed against you? ____
11. Is there any reason you might be declined a loan for a business acquisition? _____
12. Does your spouse work? ____ Full Time? ____ Industry and position? _____
13. How far from your home are you willing to drive one way to the business you will buy? _____
14. Will anyone advise you in the review of business records and decision to purchase a business? _____
15. What is your time frame to purchase? _____
16. If you reside outside California and have inquired about a California based business what are your relocation plans and time frame? _____