



**Buyer Profile For:** \_\_\_\_\_

BIZBEN Ad Reference Number OR Business Profile Name

**WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.**

**BACKGROUND INFORMATION:**

1. Are you currently employed? \_\_\_\_\_ If so in what industry and what position? \_\_\_\_\_

2. Please give a brief description of your responsibilities:  
\_\_\_\_\_  
\_\_\_\_\_

3. Please list the industries in which you've worked and the positions you've held since graduating from school:  
\_\_\_\_\_  
\_\_\_\_\_

4. What was your emphasis in college? \_\_\_\_\_ Post college major: \_\_\_\_\_

5. Place a check mark beside each business category that interests you:
- |  |   |
|--|---|
| <input type="checkbox"/> Manufacturing                             | <input type="checkbox"/> Any business that can be relocated           |
| <input type="checkbox"/> Distribution                              | <input type="checkbox"/> Retail                                       |
| <input type="checkbox"/> Computer/Hi technology/Sciences           | <input type="checkbox"/> Services: Postal, copy centers, tax prep etc |
| <input type="checkbox"/> Absentee ownership                        | <input type="checkbox"/> Restaurant/Fast Food                         |
| <input type="checkbox"/> Turnaround situations                     | <input type="checkbox"/> Gas Stations/Mini Marts/Car Washes           |
| <input type="checkbox"/> New or existing successful franchises     | <input type="checkbox"/> Dry Cleaning                                 |
| <input type="checkbox"/> Any business which receives cash payments | <input type="checkbox"/> Home Based Business                          |

6. What is your current annual income? \_\_\_\_\_

7. What are your income expectations the first year of owning your own business? \_\_\_\_\_

8. What is the down payment amount and the source of those funds that you **will be required to substantiate** at the time of making an offer. \_\_\_\_\_

9. Select one: my net worth [all assets minus all debts] exceeds \$100,000 \_\_\_\_ \$500,000 \_\_\_\_ \$1,000,000 \_\_\_\_

10. Have you ever filed bankruptcy? \_\_\_\_\_ Had a foreclosure? \_\_\_\_\_ Had a judgment filed against you? \_\_\_\_\_

11. Is there any reason you might be declined a loan for a business acquisition? \_\_\_\_\_

12. Does your spouse work? \_\_\_\_\_ Full time? \_\_\_\_\_ Industry and position? \_\_\_\_\_

13. How far from your home are you willing to drive one way to the business you will buy? \_\_\_\_\_

14. Will anyone advise you in the review of business records and the decision to purchase any business? \_\_\_\_\_

15. What is your timeframe to purchase?  Immediate  No hurry

16. If you reside outside California and have inquired about a California based business, what are your relocation plans and timeframe? \_\_\_\_\_

**Signature**

**Date**

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile